## **Extension Grantsmanship**

DeeVon Bailey and Janeè Livingston



## University Resources for Grant Writing Support

- RGS Seed Grants (GEM/SPARC/RC)
- RGS Washington Experience
- Proposal Writing Institute
- UAES Seed Grants
- Grant Writers:
  - Pam Garcia larger federal grants
  - Janeè Livingston grants from all sources (typically smaller amounts)

## Janeè Livingston

- MPA BYU
- 10+ years of experience of program and project development in private and public sector
- Experience on the solicitation side of the funding process – American Express
- Written hundreds of proposals with a high rate of success.
- Thoroughly understands the funding system and proposals systems
- Extremely friendly and approachable perfect person to work with the extension community on identifying opportunities, proposal development, and project management



Janee' Livingston

**Contact Information** 

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Office: Logan Campus AGRS 120



# 2 Grant Writers working with Extension

#### Janee' Livingston

- Emphasis on private foundations
- Emphasis on smaller grant opportunities
- Emphasis on all extension county offices

#### Pamela Garcia

• Emphasis on large, federal focused, research grants

## There is funding out there

- Americans gave \$358.38 billion in 2014.
  This reflects a 7.1% increase from 2013.
- Corporate giving in 2014 increased to \$17.77 billion - a 13.7% increase from 2013.
- Foundation giving in 2014 increased to \$53.7 billion - an 8.2% increase from 2013.<sup>2</sup>
- In 2014, the largest source of charitable giving came from individuals at \$258.51 billion, or 72% of total giving; followed by foundations (\$53.97 billion/15%), bequests (\$28.13 billion/8%), and corporations (\$17.77 billion/5%).<sup>2</sup>

## What Janee' Is Working On...

- Establishing templates that will be available on our website.
- Establishing grant database for Extension and County Offices.
- Establishing database of needs for every County Extension Office.
- Establishing yearly grant calendar of submission, awards, etc.
- Establishing online short "How to" presentations for grant writing.
- Working with you on a one to one basis proposal preparation.



### What I need from you...

- Please email me and send me a list of the following information:
- 1) The county you represent.
- 2) Top 2 or 3 needs for your Extension Office.
- 3) A brief paragraph that describes the program in need of funding.
- 4) A dollar amount or a dollar range.
- Example: 4H Robotics \$5,000 or 4H Robotics between \$3,500 to \$6,000.
- 1) A time frame or time line of when you need the funding.
- Example: Wellness Program Grant funds needed by September 2016 or 4H Program Supplies needed over 6 month period starting by July 2016.

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