Nutrient Management Planning for Livestock Producers
A 10-Step Guide

Getting More From Animal Manure and Fertilizer
While Protecting Water Quality
Why Manage Nutrients?

Utah farmers and livestock producers are responsible for producing a safe and abundant food supply. They also take pride in being good stewards of land, air, and water resources. Current production practices encourage greater concentrations of livestock. This concentration poses potential problems for environmentally-sound manure management. Runoff from farm fields and feedlots can contaminate ground and surface waters with nitrogen, phosphorus, bacteria, and sediment. Many of Utah’s water sources are used for human consumption, recreation, and fisheries, as well as irrigation. Improper handling and use of manure and inorganic fertilizer can impair the quality of these waters and cause human health problems.

To address some of the issues posed by large, concentrated, operations, the Environmental Protection Agency (EPA) and the United States Department of Agriculture (USDA) adopted the Unified National Strategy for Animal Feeding Operations in 1999. This strategy is based on a national performance expectation that all animal feeding operations (AFOs) develop site-specific nutrient management plans (NMPs). It calls for large and small livestock producers to address water quality problems, if present, and to improve nutrient management and record-keeping practices. Additional regulations were implemented with the Concentrated Animal Feeding Operation (CAFO) Rule in 2003, and modified in 2008 and 2012. Producers can be proactive and avoid the possibility of fines and regulatory action by voluntarily addressing water quality problems. This booklet describes successful farm nutrient management practices, and is meant to assist farmers and livestock producers in developing a nutrient management plan (NMP).

Environment
Manure is a valuable resource. It benefits plant growth by improving soil structure and fertility. However, if manure is handled improperly, water pollution may result. Responsible farmers who manage manure appropriately gain maximum benefits while protecting the environment. This guide describes how nutrient management practices can be integrated into an economical, efficient and environmentally sound NMP.

Economics
The majority of Utah farmers raise some type of livestock, with more than 13 million tons of manure being produced by livestock in Utah each year. The N-P-K fertilizer value of this resource exceeds $60 million.

Farmers can test manure to determine its nutrient content. Using manure and soil tests together when developing a nutrient management plan can reduce the need for commercial fertilizers.

1 Source: Utah Agriculture Statistics and USDA-NRCS

History of AFO Regulations

1999 Unified National Strategy for Animal Feeding Operations (AFOs)
- Outlined the national strategy for cleaning up environmental issues from AFOs.

2003 CAFO Rule
- Implemented rules requiring that all CAFOs have NMPs and NPDES permits.

2008 CAFO Rule
- Removed the requirement that all CAFOs need NPDES permits. Requires public notice for all NMPs for CAFOs.

2012 CAFO Rule
- CAFOs cannot be required to obtain a CAFO permit until after having a discharge.
Nutrient Management Planning

The benefits of manure have long been recognized. However, as livestock operations become more concentrated, manure management has become more difficult. Not fully valuing the nutrients in manure and high transportation costs can result in nutrient applications that exceed crop needs. The objective of nutrient management planning is to manage both manures and inorganic fertilizers to maximize economic benefits and minimize any impacts on the environment.

Nutrient management planning addresses all aspects of manure production, collection, storage, and land application, as well as land management practices, record keeping, commercial fertilizer inputs, and other manure utilization options.

Managing nutrients efficiently involves developing and maintaining a written nutrient management plan (NMP). Facilities are strongly encouraged to develop and implement a NMP. Proper utilization of nutrients can result in increased yields, economic improvements, and environmental benefits.

10 Steps of Nutrient Management Planning

1. Assess your operation for any potential discharges and runoff.
2. Determine livestock numbers and manure production quantities.
3. Calculate manure storage capacity needs.
4. Test soil and manure.
5. Determine crop requirements and application rates for manure and other fertilizers.
6. Establish how and when to apply manure.
7. Use land management practices that reduce leaching and runoff.
8. Calibrate application equipment.
9. Identify options for handling livestock mortalities.
10. Consider alternative management options to deal with excess nutrients or manure:
     • transfer to another entity (e.g., sell compost)
     • change cropping systems to utilize more nutrients
     • manage feeds to reduce nutrient excretion (e.g., phytase).

What is an AFO or a CAFO?

AFO: Animal Feeding Operation means a lot or facility where animals are stabled or confined, and fed or maintained for a total of 45 days or more in any 12-month period.

CAFO: Concentrated Animal Feeding Operation means an Animal Feeding Operation that is any Large CAFO (based on number of animals) whether permitted or not, certain Medium AFOs that require a permit, or certain Small AFOs that require a permit.

Efficiency

While it may be convenient to apply manure during the winter or on a field near the barn, this is often not an efficient use of the nutrients contained in manure. Efficiency means applying manure at the proper rate, time, and in the proper location so that nutrients can be utilized for optimum crop yields.

As with any farm management program, developing an NMP requires planning. Planning helps ensure that nutrients and money are not wasted and that ground and surface waters are protected. Listed is a summary of the steps involved in developing a nutrient management plan (NMP).
Step 1. Assess your Operation for any Potential Discharges and Runoff

The first and perhaps most important step in nutrient management planning is to assess your operation and current manure management practices. Throughout the year are there any farm practices that result in discharges to surface or ground water? Some of these practices may be obvious while others may not. When assessing the operation, be honest. In the case of a CAFO, according to federal and state law, no manure or contaminated wastewater (including animal feed products) can be discharged into any surface water sources, including ditches, that leave an operator’s property. Similarly, according to Utah State law, contaminants cannot be discharged into ground waters such as through a leaking pond or lagoon liner. There is no minimum volume required for a release to be considered a discharge. All manure and contaminated wastewater from livestock facilities, manure storage sites, and land application areas must be contained.

When assessing your operation consider where manure, wastewater, and field runoff goes during the year. Rainwater that comes into contact with manure on a feedlot and then runs into an irrigation ditch may not appear to cause any problems. However, if the ditch leaves the owner’s property or connects to any natural stream, this could be considered a discharge. Similarly, storing contaminated wastewater in a structure without a proper lining to prevent leaching is often against the law. Even manure applied on fields and not incorporated can lead to a discharge if rainfall, snowmelt, or irrigation tail water leaves the site and enters a surface water body.

Several resources are available to help farmers assess their operations. Materials on farm assessment and nutrient management are available at your local Utah State University Extension (USU) or USDA-NRCS office, and on the Internet.

It may be helpful to have an outside, non-regulatory assessment of your operation. Someone unfamiliar with the day-to-day activities of a facility may be able to identify problems not apparent to the owner or manager. Consider organizing an assessment team made up of local producers with similar interests. Have the team assess each member’s facility and discuss recommendations for improvements. Contact your local Conservation District, USDA-NRCS office, USU Extension office, or the appropriate commodity group to obtain additional information on assessing livestock operations.

Visit these online references:

Step 2. Determine Livestock Numbers and Manure Production Quantities

Manure Production

Use Worksheet 1 to determine the total quantity of manure produced. For each animal group, enter the number of animals and the corresponding manure production volume (Table 1). An animal group is any logical collection of animals generating manure that needs to be managed. Animals can be divided into groups by species, production phase, season, or physical location on the operation. Enter the average number of animals in each animal group. Obtain the appropriate manure production estimates from Table 1 and calculate the total volume of manure produced by each animal group. Repeat the procedure for each livestock group and add the results together to determine the total volume produced for the year.

If your animal numbers vary considerably based on the season, it may be helpful to fill out a copy of Worksheet 1 for each month. Then add the totals for each month together to generate the total amount of manure produced in one year. This may be especially helpful for manure storage calculations needed later on.

Table 1. Livestock Type and Daily Manure Production Volume.*

<table>
<thead>
<tr>
<th>Livestock Type</th>
<th>ft³/day/1,000 lb of animal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dairy, milking</td>
<td>1.89</td>
</tr>
<tr>
<td>Dairy, dry</td>
<td>0.84</td>
</tr>
<tr>
<td>Dairy, heifer</td>
<td>0.90</td>
</tr>
<tr>
<td>Beef feeder</td>
<td>1.1</td>
</tr>
<tr>
<td>Beef cow</td>
<td>1.7</td>
</tr>
<tr>
<td>Swine, grower</td>
<td>1.1</td>
</tr>
<tr>
<td>Swine, sow (gestating)</td>
<td>0.41</td>
</tr>
<tr>
<td>Poultry, layer</td>
<td>0.93</td>
</tr>
<tr>
<td>Turkey (toms)</td>
<td>0.57</td>
</tr>
<tr>
<td>Sheep (feeder lamb)</td>
<td>0.63</td>
</tr>
<tr>
<td>Horse</td>
<td>0.83</td>
</tr>
</tbody>
</table>

For livestock not included in Table 1, please contact your local NRCS office or go to:

* - Use excreted values per 1,000 lb animal unit in Chp. 4.

Worksheet 1 - Manure Produced (ft³)

<p>| Month or Year: __________________________ |</p>
<table>
<thead>
<tr>
<th>Livestock Group</th>
<th>Number x Avg. wt. (lbs) ÷ 1000 x Days x Value = Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>2. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>3. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>4. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>5. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>6. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>7. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>8. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>9. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
<tr>
<td>10. _____________</td>
<td>___ x __________ ÷ 1000 x __________ x __________ = __________</td>
</tr>
</tbody>
</table>

Total ft³ of Manure Produced (add lines 1-10): __________
Step 3. Calculate Manure Storage Capacity Needs

The critical storage period is the number of continuous days manure and wastewater cannot be land applied or otherwise used. This may occur during winter or during the growing season when applications cannot be made to crops. NRCS guidelines no longer permit manure application on frozen ground unless the manure is contained and the field is classified as low risk according to the Utah Manure Application Risk Index (UMARI). In Utah, the critical winter storage period may range from 45 to 150 days depending on location (see Table 2) and the type of manure handling/treatment system. Storage requirements for wastewater may be longer than for solids depending on the type of wastewater application system. Contact your local NRCS office for assistance in estimating the number of days of storage needed for your area and situation.

### Solid Manure Storage

Calculate the volume of manure storage currently available using Worksheet 2. Compare the cubic feet (ft³) of manure produced to the volume of storage available. Is the solid manure storage volume adequate for the critical period? If not, additional storage or alternative manure handling practices may be needed.

### Liquid Manure Storage

Calculate the volume of wastewater storage available using Worksheet 3. Compare the volume of wastewater produced to the available storage volume. Is the wastewater storage volume adequate for the critical period? If not, additional storage or alternative handling practices may be needed.

Enter the number of gallons of wastewater produced per animal per day and the length of time wastewater must be stored on Worksheet 3. The number of gallons produced may be determined from water bills or through actual measurements. Calculate the number of gallons of contaminated lot runoff expected during the storage period. Determine lot runoff by estimating the amount of effective precipitation (in inches) received during the critical storage period and multiplying by the lot area (length x width). Note that facilities must be able to contain all lot runoff generated during the critical storage period and an additional amount obtained from a 25-year, 24-hour storm event. Add the results together to estimate the total volume of wastewater and runoff that must be contained during the storage period.

### Table 2. Approximate Number of Days of Winter Storage for Various Utah Locations and Climate Conditions.

<table>
<thead>
<tr>
<th>Number of Days of Storage</th>
<th>Location or Winter Climate Conditions Similar to ...</th>
</tr>
</thead>
<tbody>
<tr>
<td>150</td>
<td>Randolph, Tabiona</td>
</tr>
<tr>
<td>120</td>
<td>Manti, Logan, Heber, Roosevelt</td>
</tr>
<tr>
<td>90</td>
<td>Cedar City, Delta, Ogden</td>
</tr>
<tr>
<td>45</td>
<td>Kanab</td>
</tr>
</tbody>
</table>


NRCS Guidelines Nutrient Management Practice 590, January 2013

For normal and 25-year, 24-hour storm precipitation data see the Internet web pages:
- http://www.wrcc.dri.edu/pcpnfreq
- http://www.wrcc.dri.edu/climatedata/climsum
- Or contact your local NRCS office
WORKSHEET 2 - Existing Solid Manure Storage Volume & Manure Production during Critical Period

MANURE STORAGE VOLUME

Storage Depth = Height (ft) - 1* = _______________
Length = Length of Manure Storage Area (ft) = _______________
Width = Width of Manure Storage Area (ft) = _______________

Structure ID: Length (ft) x Width (ft) x Storage Depth (ft) = Total ft³

<table>
<thead>
<tr>
<th>Structure ID</th>
<th>Length (ft)</th>
<th>Width (ft)</th>
<th>Storage Depth (ft)</th>
<th>Total ft³</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td></td>
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<tr>
<td>2.</td>
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<tr>
<td>3.</td>
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</tbody>
</table>

* - One foot is subtracted from the height to allow for freeboard space.

MANURE PRODUCTION DURING CRITICAL STORAGE PERIOD

Critical Storage Period* (dates) from ____________ to ____________ = ________ days

* - Obtain from Table 2 or your Local NRCS Office.

Manure produced (ft³) during critical period. (Use values from Worksheet 1.)

<table>
<thead>
<tr>
<th>Livestock Group</th>
<th>Number</th>
<th>Avg. weight</th>
<th>Days in Critical Period</th>
<th>Table 1 Production Value</th>
<th>Total ft³ of Manure Produced During Critical Period</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>2.</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
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<tr>
<td>4.</td>
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<tr>
<td>5.</td>
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<td>6.</td>
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<td>7.</td>
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<td>8.</td>
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<td>9.</td>
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<tr>
<td>10.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total ft³ of Manure Produced During Critical Period (add lines 1 - 10): ________
WORKSHEET 3 - Existing Wastewater Storage Volume during Critical Period

WASTEWATER PRODUCTION DURING CRITICAL STORAGE PERIOD (GALLONS)

Critical Storage Period* (dates) from __________ to __________ = _________ days
* - Obtain from Table 2 or your Local NRCS Office. Critical storage period may be longer than for solid waste.

Wastewater Calculation:

<table>
<thead>
<tr>
<th>Number of Animals</th>
<th>Gallons/Animal/Day</th>
<th>Number Days Critical Storage</th>
<th>= Gallons</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1. Wastewater from Animals = ___________ x __________ x __________ = _________ gallons

Runoff and Storm Event Calculation**:

<table>
<thead>
<tr>
<th>Rainfall Depth (inches)</th>
<th>Lot Area*** (ft²) x 0.625 = Gallons</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2. Runoff from Rainfall† = ___________ x __________ x 0.625 = _________ gallons
   (During critical storage period)

3. Runoff from Storm Event†† = ___________ x __________ x 0.625 = _________ gallons

**Total Wastewater and Runoff Produced** (add lines 1-3): ________________________ gallons

** - Short version. Full calculation is Rainfall Depth (inches) ÷ 12 (converts to feet) x Lot Area (ft²) x 7.5 (converts to gallons).
*** - Lot area calculation: Length (ft) x Width (ft) = Lot Area (ft²).
† - Precipitation during critical storage period available at: http://www.wrcc.dri.edu/climatedata/climsum
†† - Precipitation received from a 25-yr, 24-hr storm event available at: http://www.wrcc.dri.edu/pcpnfreq/

CURRENT LAGOON WASTEWATER STORAGE CAPACITY (GALLONS)

Treatment Storage Depth = Lagoon Depth (ft) - Sludge Storage Volume* - 1** = ________________
Correction Factor (CF) for angled sides = 2 x Treatment Storage Depth (ft) = ________________
Adjusted Length = Length of Lagoon (ft) - CF = ________________
Adjusted Width = Width of Lagoon (ft) - CF = ________________

<table>
<thead>
<tr>
<th>Adjusted</th>
<th>Adjusted</th>
<th>Trt. Storage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Structure ID:</td>
<td>Length (ft) x</td>
<td>Width (ft) x</td>
</tr>
<tr>
<td>-----------</td>
<td>------------</td>
<td>--------------</td>
</tr>
<tr>
<td>1. __________: __________ x __________ x __________ x 7.5 = _________ gallons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. __________: __________ x __________ x __________ x 7.5 = _________ gallons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. __________: __________ x __________ x __________ x 7.5 = _________ gallons</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total Gallons of Storage (add lines 1-3): ________________ gallons

* - Obtain from lagoon design specifications, or your local NRCS Office.
** - One foot is subtracted from the height to allow for freeboard space.

Accounting for Solids Accumulation

Most anaerobic lagoons are designed to treat the waste and store sludge. When determining the treatment storage volume of a lagoon, the sludge storage volume should not be included in the treatment storage volume as this space is not available when filled with sludge. Anaerobic lagoons typically require a minimum of 6’ depth for proper bacteria activity.
Step 4. Test Soil and Manure

Soil Testing

Soil testing is essential to assess the current nutrient status of soil and determine how much supplemental nitrogen, phosphorus, and other nutrients are needed to meet crop needs. Soils should be tested annually when manure applications are made based on the nitrogen needs of crops, and at least once every three years when manure applications are made based on phosphorus. Soil testing generally costs less than $2.00 per acre and can save many times this amount by reducing fertilizer costs or improving crop yields.

Either grid sampling or management unit sampling can be utilized for soil sampling. Grid sampling takes samples at prescribed locations throughout the field. Management unit sampling divides a field into units that are uniform and treated the same. Management unit sampling provides accurate data without the expense of grid sampling. Divisions into management units are based on factors such as soil texture, topography, drainage, crop history, and soil test values.

Good soil samples are important for accurately determining nutrient needs. A minimum of 10-12 randomly collected soil cores from each management unit should be gathered and mixed together for each soil sample. Care should be taken to avoid the entry point(s) in the field where the manure spreader is first turned on as application rates are likely to be non-uniform and not representative of the field. Mix all soil cores for a specific depth together in a plastic bucket and send one pint to the lab for analysis. Nitrogen and phosphorus cores should be taken at a depth of 0-12 inches. It is recommended that nitrogen samples also be taken at a depth of 12-24 inches. This more accurately determines the nitrogen available for plant growth and helps minimize the purchase of unneeded fertilizer.

Manure Testing

Manure testing is necessary to accurately determine manure nutrient content. Since manure is a variable material, proper procedures must be followed to ensure a representative sample is collected. For liquids, sample directly from the storage structure, from the outlet pipe where liquid is removed, or from the field using catch cans to collect samples applied through sprinklers. When sampling liquids, collect a minimum of six separate subsamples. Combine the subsamples in a clean bucket, mix well, and transfer approximately one pint of liquid to a clean, rigid plastic container such as a water bottle.

For solids, remove the surface 6-inch crust and use an auger or shovel to core into the pile. Take a minimum of six separate subsamples from around the pile and combine them in a clean bucket. Mix well and transfer approximately one quart to a clean plastic bag. It is helpful to double bag these samples.

Keep all samples cool until they can be transported to a lab. The Utah State University Analytical Laboratory (http://www.usual.usu.edu) analyzes soil and manure samples. For more information on soil and manure sampling, contact your local County Extension agent or go to the Producer’s website at http://agwastemanagement.usu.edu.
Step 5. Determine Crop Requirements and Application Rates for Manure and Other Fertilizers

Calculating the correct amount of manure or other fertilizers to apply is important to prevent the buildup of excess nitrogen or phosphorus in the soil and the contamination of ground and surface waters. First identify the crop(s) that will be grown and the nutrient requirements. Use your average yield when determining crop nutrient needs. Crop nutrient needs can be based on soil test reports or calculated using Table 3 or Chapter 6 in the NRCS Agricultural Waste Management Field Handbook (p. 6-17 to 6-22). Record crop nutrient requirement information using Worksheet 4.

Various methods can be used to calculate manure application rates. Worksheet 4 describes one method for calculating manure and other fertilizer application rates, whether based on nitrogen or phosphorus needs. Records should be kept documenting the location and number of acres manure and other fertilizers were applied to on an annual basis, the rate of manure application, the weather at time of application, and whether or not, and when, the manure or other fertilizers were incorporated.

Table 3. Crop Nutrient Requirements.

<table>
<thead>
<tr>
<th>Crop</th>
<th>lb. N</th>
<th>lb. P₂O₅</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alfalfa Hay</td>
<td>56 per ton</td>
<td>15 per ton</td>
</tr>
<tr>
<td>Alfalfa Haylage</td>
<td>45 per ton</td>
<td>10 per ton</td>
</tr>
<tr>
<td>Grass Hay</td>
<td>40 per ton</td>
<td>13 per ton</td>
</tr>
<tr>
<td>Corn Silage (35% dry matter)</td>
<td>22 per ton</td>
<td>11 per ton</td>
</tr>
<tr>
<td>Oat Haylage (40% dry matter)</td>
<td>32 per ton</td>
<td>13 per ton</td>
</tr>
<tr>
<td>Wheat Haylage (30% dry matter)</td>
<td>50 per ton</td>
<td>13 per ton</td>
</tr>
<tr>
<td>Forage Sorghum (30% dry matter)</td>
<td>29 per ton</td>
<td>9 per ton</td>
</tr>
<tr>
<td>Sorghum Sudangrass (50% dry matter)</td>
<td>27 per ton</td>
<td>7 per ton</td>
</tr>
<tr>
<td>Barley Grain</td>
<td>1.4 per bushel</td>
<td>0.55 per bushel</td>
</tr>
<tr>
<td>Corn Grain</td>
<td>0.9 per bushel</td>
<td>0.37 per bushel</td>
</tr>
<tr>
<td>Wheat Grain</td>
<td>1.7 per bushel</td>
<td>0.85 per bushel</td>
</tr>
</tbody>
</table>

Check with state Extension or NRCS personnel for appropriate crops, expected yield, water requirements, and nutritional value when developing nutrient budgets. The table above serves as an initial estimate of nutrient removal by these crops.

Using Worksheet 4

Reproduce several copies of this worksheet. Complete one worksheet per field each year that manure is applied. Keep completed worksheets as a record of the manure applied to each field.

If soil test phosphorus levels are below 50 parts per million (ppm) calculate manure application rates based on nitrogen (N) or phosphorus (P$_2$O$_5$) needs, or N or P$_2$O$_5$ crop removal rates. If your soil test phosphorus levels are between 50 and 100 ppm calculate application rates based on crop P$_2$O$_5$ removal. No further applications of manure should be applied when soil test phosphorus levels are above 100 ppm.

1. Nutrients Needed are based on the crop to be grown and the average yield obtained. Refer to Table 3, fertilizer guides, soil test reports, or your local USU Extension or NRCS office for this information. For legumes such as alfalfa, nutrient needs are based on the phosphorus needs of the crop. Legumes obtain their nitrogen from the atmosphere (in a process called nitrogen fixation) after they have utilized the nitrogen available in the soil. Your soil test results provide information on the amount of fertilizer needed to meet your crop needs. Soil test recommendations have already taken the nutrients available in the soil into account.

2. Nutrients from Other Sources (credits) may include residual nitrate-N based on soil tests, previous legume crop credits, nutrients from previous manure applications, N in irrigation water, and even atmospheric deposition. If using fertilizer recommendations from your soil test report, do not adjust for the soil nitrate values -- these were already accounted for when developing your specific fertilizer recommendation.

3. Additional Nutrients Needed is the amount of N or P$_2$O$_5$ to be applied in manure or commercial fertilizer. Most manure, if applied according to crop needs for nitrogen (N), will oversupply crop needs for phosphorus (P$_2$O$_5$). Additional sources of nitrogen will likely be needed if you are using a P-based manure application system.

4. Total N and P$_2$O$_5$ in Manure (on a fresh weight or as-sampled basis) is based on a recent manure analysis or book estimate for your manure type. If you do not have a recent manure test, contact your local Extension or NRCS office, or go to Chapter 4 in the NRCS Agricultural Waste Management Field Handbook, Table 4-16 (p. 4-24 to 4-25).

5. The Nutrient Availability Factor is the fraction of total N or P$_2$O$_5$ in manure available in the year of application. Nutrients, particularly nitrogen, are released over time as manure decomposes in soil. See Table 4 and Worksheet 5 for more information.

6. Available Nutrients in Manure is the amount of N or P$_2$O$_5$ available for plant use in the year of manure application.

7. Manure Application Rate is the amount of manure needed to meet crop nutrient needs. Most manure, if applied according to crop needs for nitrogen (N), will oversupply crop needs for phosphorus (P).

For planning it may be helpful to have an aerial photograph of your farm. Aerial photos can be obtained from your local NRCS office or through the Internet at: http://maps.google.com.
**FIELD AND SOIL INFORMATION**

Field Number/Management Unit description: ___________________________  Number of acres: ________
Crop: ____________________________________________________  Average yield: ____________
Soil test nitrate-N: __________ lb N/acre or __________ ppm  Soil test phosphorus: __________ ppm
1. Crop nitrogen (N) recommendation or removal (Soil test or Table 3): ____________ lb N/acre
2. Crop phosphorus (P$_2$O$_5$) recommendation or removal (Soil test or Table 3): ___________ lb P$_2$O$_5$/acre

**MANURE INFORMATION**

- Manure form:  □ Solid  □ Slurry  □ Liquid
- Manure N content: ___________________________  □ lb/ton  □ lb/1000 gallons  □ lb/acre-inch
- Manure P$_2$O$_5$ content: __________________________  □ lb/ton  □ lb/1000 gallons  □ lb/acre-inch

**Nutrients Needed**

A. Nutrients needed (lb/acre) (Lines 1 & 2):

B. N credits from previous manure applications (mineralization rate)
   - Manure applied last yr  x  Manure N content  x  Mineralization value
     (tons, 1000 gal/acre, or inches)  (lbs/ton, 1000 gal, or acre-inch)  (Table 4, Yr 2 Values)
     = ____________  x  ____________  x  ____________ = ____________

C. N credits from previous legume crops (lb/acre) (Table 5):
   = ____________

D. N credits from other sources in lb/acre (e.g., irrigation water):
   = ____________

E. Additional nutrients needed (lb/acre):
   (subtract lines B, C, and D from line A)
   = ____________

**Manure Needed**

F. Total N and P$_2$O$_5$ in manure (lb/ton, lb/1000 gal, or lb/acre-inch) (from manure test):
   = ____________  ____________  ____________

G. Nutrient availability mineralization factor (mineralization rate)
   (for N-based use Table 4, Yr 1 values; for P$_2$O$_5$-based use 1.0):
   = ____________  ____________

H. Nitrogen incorporation factor (time to incorporation)
   (multiply by 1.0 if incorporated within 3 days; by 0.7 if more)
   = ____________  1.0

I. Available nutrients in manure (lb/ton, lb/1000 gal, or lb/acre-inch)
   (multiply lines F, G and H together [F x G x H]):
   = ____________  ____________  ____________

J. Manure application rate* (tons/acre, 1000 gal/acre or
   acre-inch/acre) (divide line E by line I):
   = ____________  ____________  ____________

**TOTAL MANURE NEEDS**

(Multiply line J by number of acres)

<table>
<thead>
<tr>
<th>Manure Type</th>
<th>Fraction of N Available in Yr 1*</th>
<th>Fraction of N Available in Yr 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Poultry</td>
<td>0.75</td>
<td>0.25</td>
</tr>
<tr>
<td>Dairy</td>
<td>0.55</td>
<td>0.30</td>
</tr>
<tr>
<td>Swine</td>
<td>0.55</td>
<td>0.30</td>
</tr>
<tr>
<td>Beef</td>
<td>0.50</td>
<td>0.30</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Manure Type</th>
<th>Fraction of N Available in Yr 1*</th>
<th>Fraction of N Available in Yr 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Horse</td>
<td>0.40</td>
<td>0.30</td>
</tr>
<tr>
<td>Compost</td>
<td>0.50</td>
<td>0.30</td>
</tr>
<tr>
<td>Liquids</td>
<td>0.50</td>
<td>0.50</td>
</tr>
</tbody>
</table>

* *- Assumes manure is incorporated within 3 days. If not, additional losses of nitrogen will occur.*

**Table 4. Estimated Fraction of Total Nitrogen in Manure Available in the Year of Application.**

* These values are estimates and may change with site conditions. Contact your local NRCS or county Extension office for more information.
WORKSHEET 5 - Supplemental Nitrogen Needs (when manure is applied based on crop P needs)

Field Number/Management Unit description: ____________________________
Crop: ____________________________ Year: _______________________
1. Nitrogen (N) recommendation (Worksheet 4, Line E): ___________ lb/acre

2. Manure application rate (tons/acre, 1000 gal/ac, or acre-inch/acre) (from Worksheet 4, line J):

3. Total N in manure (lb/ton, lb/1000 gallons, or lb/acre-inch) (from manure test):

4. Total N applied in manure (multiply line 2 by line 3):

5. Nitrogen availability factor (see Table 4, Yr 1 Values):

6. Available N from manure (multiply line 4 by line 5):

   **Supplemental N Needed** (subtract line 6 from line 1):

ACTUAL APPLICATION RECORDS

Field Number/Management Unit: ____________________________
Number of acres: ______________
Date of Application: ________________________
Manure Actual Application Rate: ________________________
Weather Conditions & Field Notes:
Supplemental N (type) ________________ Date of Application __________
Supplemental N Application Rate: lbs/ac ______________ tons/ac ______________ gal/ac

**Supplemental Nitrogen Needed**

When soil test phosphorus (STP) levels are between 50 and 100 ppm, manure should be applied based on crop P<sub>2</sub>O<sub>5</sub> removal. For many crops such as small grains, corn, or grass hay and pasture, the amount of nitrogen supplied by manure is less than that required by the crop. In these situations, supplemental applications of inorganic nitrogen (N) fertilizer may be required for optimum yields. Worksheet 5 calculates the rate of supplemental N needed when manure applications are made based on crop P<sub>2</sub>O<sub>5</sub> removal. Complete Worksheet 5 and attach it to the appropriate copy of Worksheet 4. Apply additional fertilizer nitrogen in the spring just before the seeding of annuals, or before the initiation of growth for perennial grasses.

Table 5. Nitrogen Credits from Legume Crops.

<table>
<thead>
<tr>
<th>Previous Crop</th>
<th>Yr. 1 Credit</th>
<th>Yr. 2 Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Alfalfa</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>&gt; 4 plants/ft&lt;sup&gt;2&lt;/sup&gt;</td>
<td>110-150 lb N/ac</td>
<td>50-75 lb N/ac</td>
</tr>
<tr>
<td>1.5-4 plants/ft&lt;sup&gt;2&lt;/sup&gt;</td>
<td>70-120 lb N/ac</td>
<td>25-50 lb N/ac</td>
</tr>
<tr>
<td>&lt;1.5 plants/ft&lt;sup&gt;2&lt;/sup&gt;</td>
<td>40-80 lb N/ac</td>
<td>0 lb N/ac</td>
</tr>
<tr>
<td><strong>Other Legumes</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red Clover</td>
<td>60-80 lb N/ac</td>
<td></td>
</tr>
<tr>
<td>White Clover</td>
<td>60-80 lb N/ac</td>
<td></td>
</tr>
<tr>
<td>Birdsfoot Trefoil</td>
<td>60-80 lb N/ac</td>
<td></td>
</tr>
<tr>
<td>Grass-Legume Mix (71-90% legume)</td>
<td>50 lb N/ac</td>
<td></td>
</tr>
<tr>
<td>Grass-Legume Mix (31-70% legume)</td>
<td>25 lb N/ac</td>
<td></td>
</tr>
<tr>
<td>Winter Pea</td>
<td>20-40 lb N/ac</td>
<td></td>
</tr>
</tbody>
</table>
Step 6. Establish How and When to Apply Manure

The main factor governing the type of manure application method is moisture content (Table 6). Select an application method based on the manure storage system and moisture content of manure produced. Water is heavy and expensive to haul. Therefore, hauling semi-solid and slurry forms of manure long distances is not desirable. Some form of solid-liquid separation may be advantageous to allow solids to be transported and applied with a box spreader while liquids are applied through an irrigation system or water is evaporated.

Most manure applications are made in the spring before planting, or after fall harvest. Wastewater applications can be made during the cropping season through an irrigation system. Winter application of manure should not be made unless measures are taken to ensure no field runoff occurs.

The Utah Manure Application Risk Index should be used to identify when winter applications of manure on frozen and/or snow-covered ground are considered low risk and therefore allowed. Regardless of when manure is applied, additional land management measures may be needed to ensure manure and runoff water do not leave a site after spreading. See Step 7 (page 15) for more details.

<table>
<thead>
<tr>
<th>Table 6. Manure Forms and Application Method.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Manure form</strong></td>
</tr>
<tr>
<td>Solid</td>
</tr>
<tr>
<td>Semi-solid</td>
</tr>
<tr>
<td>Slurries</td>
</tr>
<tr>
<td>Liquid</td>
</tr>
<tr>
<td>Ponds/Lagoon</td>
</tr>
</tbody>
</table>

* - May require screening or chopping.

Winter Application of Manure

Producers should be aware that the practice of applying manure on frozen or snow-covered ground (during winter) is only allowed under specific conditions. Most eastern states have already banned this practice, and NRCS guidelines prohibit winter manure application unless the field and cropping conditions meet the guidelines in UMARI. It is the responsibility of the producer to ensure that all field runoff is contained if manure is applied during the winter. Winter applications should not be made on fields near any surface water source, including ditches that may carry runoff water to a stream or other water body.
Step 7. Use Land Management Practices that Reduce Leaching and Runoff

Minimizing surface runoff and leaching reduces the likelihood that contaminated water from fields will enter a surface or ground water source. Many land management practices have been proven to reduce leaching and runoff. These practices are referred to as Best Management Practices (BMPs). The following list of BMPs should be adopted on sites where the risk of contaminating surface or ground water is great.

**General BMPs**

- Identify fields at high risk for leaching and/or runoff by using the Phosphorus Index and/or runoff using the Utah Manure Application Risk Index at http://efotg.sc.egov.usda.gov/toc.aspx?catID=15030. Eliminate or reduce manure applications to high risk fields. Do not apply manure to these fields during the winter.
  - Fields at risk for leaching are those with a high groundwater table or very permeable soil (e.g., sand, gravel).
  - Fields at risk for runoff are those with a slope and limited or no groundcover.
- Consider grazing as an alternative to confinement to reduce the need for manure storage, handling, and spreading.
- Regularly sample manure and soils and calculate manure application rates based on realistic crop yields.
- Reduce commercial fertilizer rates accordingly when manure is used as a nutrient source.
- Document all land management practices used to prevent surface runoff and leaching. Both photos and written documentation demonstrate awareness and implementation of BMPs.

**Specific BMPs to Reduce Leaching**

- Irrigation water management. Manage water application so it matches plant uptake needs. Don’t apply excessive water resulting in either runoff or leaching. Maintain irrigation systems.
- Either don’t apply manure, or apply manure at reduced rates (e.g., based on phosphorus), on fields with shallow water tables, coarse-textured soils, or other soil limitations.

**Specific BMPs to Reduce Runoff**

- Berm fields adjacent to irrigation ditches or surface water sources to contain runoff.
- Use application setbacks and/or vegetated filter strips where manure is applied to fields adjacent to a surface water source.
- Either don’t apply manure, or apply manure at reduced rates (e.g., based on phosphorus), to steeply sloped fields and/or fields near surface water sources.
- Incorporate manure immediately after application.
- Apply manure to fields with as much vegetative or crop residue cover as possible, or incorporate manure immediately following application.
Step 8. Calibrate Application Equipment

Equipment calibration is necessary to ensure manure and wastewater applications are made at the desired rates.

**Solid and Slurry Spreaders**

Spreaders discharge at varying rates depending on ground and PTO speeds, equipment settings, and manure moisture content. To calibrate manure spreaders, first determine the amount of manure contained in each load. For solid manure spreaders, weigh the spreader without any manure, then load the spreader with manure and weigh again. The difference between the two weights is the weight of the manure. An alternative method is to weigh a 5-gallon bucket of manure and take the weight x 1.5 x spreader capacity in ft³ (length x width x height) ÷ 2,000 to estimate tons per load. For liquid or slurry spreaders, determine the volume of material in gallons from the manufacturer’s specifications, or by taking the length x width x height of the spreader x 7.5. For the volume in cylindrical tanks, multiply length x diameter x diameter x 0.8 x 7.5.

Use Worksheet 6 to determine the rate of manure application. Estimate the distance in feet required to spread the entire load. Distance can be measured or estimated based on known field length or by counting fence posts along the length of the spread and multiplying by the average distance between posts. Also estimate the width of spread in feet, allowing for a 10-20% pass overlap to ensure uniform coverage. Multiply the length by the width and divide by 43,560 to convert to acres. Divide the weight or volume of manure in the spreader by the area covered to determine the application rate at this setting. If necessary, readjust settings and recalibrate.

**Sprinkler Systems**

Design specifications for the sprinkler system may be used to estimate liquid application rates. An alternative method is to place straight-sided catch cans at various locations and measure the amount of liquid accumulated in the cans over a period of time (e.g., 1 hour). Calculate the average depth of liquid in the cans (in inches) and divide by the time interval to determine application rates in inches per hour.

**WORKSHEET 6 - Manure Spreader Calibration**

<table>
<thead>
<tr>
<th>Spreader: ____________________________</th>
<th>Date: ________</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Load weight (tons) or volume (gallons)</td>
<td>_______</td>
</tr>
<tr>
<td>2. Distance traveled to spread one load (ft)</td>
<td>_______</td>
</tr>
<tr>
<td>3. Width of spread (ft)</td>
<td>_______</td>
</tr>
<tr>
<td>4. Area of spread (ft²) (multiply line 2 by line 3)</td>
<td>_______ ft²</td>
</tr>
<tr>
<td>5. Acres covered (divide line 4 by 43,560)</td>
<td>_______ acre</td>
</tr>
</tbody>
</table>

**Application Rate (tons/acre or gal/acre)** (divide line 1 by line 5) _______

Notes on settings:
Step 9. Identify Options for Handling Mortalities

Between 1 and 5% of animals die on Utah farms each year. These mortalities must be disposed of in a manner acceptable to the producer and according to local, state, and federal regulations. Composting is becoming a more common approach for dealing with mortality disposal. Where available and economically feasible, rendering is often the method of choice.

On-site burial was once a common method for mortality disposal and may still be acceptable if mortalities are buried at the proper depth in soils where a water table or other limitations do not exist. Landfills may also accept mortalities.

Incineration is used by larger operations, particularly for smaller animals like chickens. However, regulations and increased fuel costs are reducing the use of incineration. Check with local county and city officials for guidelines or regulations regarding burial, landfiling, incineration, or composting of mortalities in your area. In addition, state regulations must be followed for mortality composting and incineration.

A fact sheet describing cow mortality disposal is available from county Extension offices (publication #AG-507) or at http://agwastemanagement.usu.edu/htm/bmp/land-treatment-practices/mortality-compost.
Step 10. Consider Alternative Management Options to Deal with Excess Nutrients or Manure

Some livestock operations may find that they do not have a sufficient land base to utilize all of the manure produced on the farm. Urban encroachment, increasing livestock numbers, or excessive phosphorus loading may necessitate the development of other options for using manure. If the land base is not adequate for the manure generated, consider the following options and incorporate them into the NMP as necessary.

**Dietary Changes**
Managing the nutrients in the feed is often overlooked as an approach for managing excess nutrients. High producing dairy cows need 0.33-0.40 percent dietary phosphorus (P). Swine and poultry can benefit from the addition of phytase, which makes the P more available to the animal. Dietary nitrogen (N) and P levels above those needed for animal requirements are excreted in the feces and urine.

**Composting**
Composting is one option for treating manure and converting it into a higher value product. Composted manure can be sold in urban markets, or used for livestock bedding. Composting reduces the volume and weight of the manure, reducing transportation costs. Generally, composting can be done utilizing existing equipment, with minimal labor investment. However, facility location (no run-off or run-on allowed), equipment needs, and additional management and labor are factors that should be considered when examining the feasibility of composting.

**Transfers**
Agreements with nearby landowners to use manure can reduce on-farm acreage requirements for manure spreading. If manure or compost is being sold or given away, a recent manure test report should be given to the recipient. Permitted facilities transferring the manure should have the recipient sign a paper verifying that they will apply it according to proper guidelines such as those found in this publication. The amount of liability retained by the livestock owner when manure is sold or given away is a gray area. Therefore, document how much manure is sold or given away each year, to whom, and what information and instructions are provided with the manure. In addition, periodically check with landowners receiving the manure to ensure it is being used properly.

The type of manure handling and storage system used will affect how much nitrogen is retained or lost in the manure; however, the phosphorus content remains unchanged. Options for phosphorus removal (e.g., struvite, steel slag) are being studied and developed. Using manure for power generation may also become more feasible and produce a revenue stream from the manure; however, power generation from methane production does not significantly reduce the nitrogen and phosphorus content of the manure.

Contact your local Utah State University Extension or NRCS office for more information about dietary nutrient management or other options for using manure, or go to: [http://agwastemanagement.usu.edu](http://agwastemanagement.usu.edu)
Implementation of the Nutrient Management Plan

Once the plan is developed, it is important that it actually be implemented and maintained. Refer to the plan regularly as the appropriate farm activities are conducted. Document activities, quantities, yields, soil test information, etc., and file all documentation in the appropriate place in the plan binder.

Where to Go for Further Assistance

The following state and federal agencies, as well as private consultants and industry groups, can help producers address water quality problems and develop nutrient management plans:

- Utah State University Extension
- USDA Natural Resources Conservation Service
- Utah Farm Bureau Federation
- Local Soil Conservation Districts
- Utah Department of Agriculture and Food
- Livestock commodity groups

See the government or white pages in your local phone directory for contact information.

Financial Assistance Programs for Water Quality Improvements

Nonpoint Source Pollution (NPS) Projects
The Utah Division of Water Quality provides state and federal funding to reduce NPS pollution in priority watersheds throughout the state. Applications for funding are accepted every year from April 1st to June 1st for all NPS-related projects. There are no restrictions on who can apply, and all applications that are submitted are considered for funding.

How to Apply: Contact DWQ or go to http://www.waterquality.utah.gov/NPS/NPS_Funding.htm

NPS Loans
Terms may be as low as 0% interest for up to 20 years repayment. Must be secured with collateral and must be repaid. Can be used as a matching source of funds for other funding sources.*

NPS Grants
Does not need to be repaid. Must address a critical water quality need or human health concern. Can be used as a matching source of funds for other funding sources.*

EQIP Grants
The Environmental Quality Incentives Program (EQIP) is a voluntary program that provides assistance to farmers and ranchers who face threats to soil, water, air and related natural resources on their land. Through EQIP, the Natural Resources Conservation Service (NRCS) provides assistance to agricultural producers in a manner that promotes agricultural production and optimizes environmental benefits. Apply at your local USDA Service Center with NRCS or the Farm Service Agency or online at USDA Online Services.

ARDL Loans
Provides low interest loans to farmers and ranchers for conservation and pollution control projects. Some examples of eligible projects are: animal manure management, riparian improvement, range land improvement, reseeding of watersheds, and wind erosion control. An application can be obtained from your local Conservation District Office, or from the Utah Department of Agriculture.

* Other funding sources may include the State Revolving Fund (SRF) and 319 Nonpoint Source Management.
Review and Update the Plan

Developing a nutrient management plan (NMP) is not a one-time process, nor should the NMP exist and operate separately from the overall farm management plan. As part of the farm management plan, the NMP must be regularly reviewed and updated as conditions change. Changes in animal numbers, land base, or crops grown may dictate a revision of the NMP. As a general guideline, changes +/- 10% require a revision of the NMP.

Here are some final suggestions for developing and implementing an NMP:

• **Commit** to the planning process. Set aside a large block of time (40 hours or more) to initially develop a NMP. Winter or other slack times may work well and result in fewer interruptions.

• **Develop** the Plan. Purchase a large (4-inch spine) 3-ring binder and tab system to organize the NMP. A tab system works well, using one tab divider for each part of the NMP.

• **Implement** the plan. Refer to the plan regularly as the appropriate farm activities are conducted. Document activities, quantities, yields, soil test information, etc., and file all documentation in the appropriate place in the plan binder.

• **Check** the plan and organize documentation frequently.

• **Review** the NMP at the end of the year and make necessary modifications in preparation for next year. Set new goals during the review. Also, at this time transfer any older documentation to an archive file such as a metal cabinet for long-term storage.

• Include photographs where necessary to document improvements made over time.

Acknowledgements

This publication was produced June 2013 and is a revision of the original which was written by Rick Koenig, Utah State University Extension Soil Specialist, and Kerry Goodrich, USDA Natural Resources Conservation Service State Agronomist. The publication was revised and reviewed by Utah State University, the Utah State Department of Environmental Quality (DEQ) Information and Education Subcommittee, and members of the DEQ Concentrated Animal Feeding Operations (CAFO) Committee including: Rhonda Miller, Utah State University Extension; Don Hall, Utah Division of Water Quality; Jim Bowcutt, Utah Division of Water Quality; Nathan Daugs, Utah Association of Conservation Districts; Niels Hansen, Natural Resources Conservation Service; Jay Olsen, Utah Department of Agriculture and Food; Mark Petersen, Utah Farm Bureau; and Jason Roper, Natural Resources Conservation Service.

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